BALANCE SHEET
Quarter 3/2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 468,366,434,491 | 405,156,001,887 |
| I. Cash and cash equivalents | 110 |  | 147,628,663,439 | 123,482,055,074 |
| 1.-Cash | 111 |  | 147,-628,-663,-439 | 123,482,055,074 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  |  |  |
|  | 129 |  |  |  |
| III. Receivables | 130 |  | 163,252,596,417 | 103,055,334,511 |
| 1. Trade accounts receivables | 131 |  | 163,655,477,052 | 102,279,929,104 |
| 2. Advances to suppliers | 132 |  | 501,492,710 | 1,304,546,267 |
|  | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 31------------3 | 363,229,060-----1 |
|  | 139 |  | (1,222,456,679) | (892,369,920) |
| IV. Inventories | 140 |  | 148,790,180,311 | 176,332,931,729 |
| 1. Inventories | 141 |  | 153,-043,----103,--1 | 180,-909,-706,----166 |
| 2. Provision for devaluation of inventories | 149 |  | (4,252,922,850) | (4,576,774,437) |
| V.Other short-term assets | 150 |  | 8,694,994,324 | 2,285,680,573 |
| 1.-Short-----------------------s | 151 |  | 1,806,117,773 | 953,518,852 |
| 2. VAT deductible | 152 |  | 5,192,933,345 | $118,355,362$ |
|  | 154 |  | 1,598,632,287 | 1,162,974,933 |
| 4.-Other short-term assets | 158 |  | 97,310,910 | 50,831,426 |
|  | 200 |  | 188,--741,-916,--769 | 206---76,8554,273 |
| I. Long-term receivables | 210 |  | ----------------- | ---------------- |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 183,893,629,411 | 201,243,359,272 |
| 1. Tangible fixed assets | 221 |  | 182,191,570,712 | 201,243,359,272 |
| -Historical cost | 222 |  | 425,792,-931,-759 | 422,-931,032, 792 |
| - Accumulated depreciation | 223 |  | (243,601,360,447) | (221,687,673,520) |
| 2. Finance- leases fixed assets | 224 |  | ------------------- | ------------------ |
| --Historical cost | 225 |  | - | - |
| - Accumulated depreciation | 226 |  | - | - |
| 3.-Intangible-----------1xed | 227 |  | - | - |
| -Historical cost | 228 |  | ---- | - |
| -Accumulated depreciation | 229 |  | - | - |
| 4. Construction in progress expenses | 230 |  | 1,702,058,699 | - |
| III. Property investment | 240 |  | --------------- | - |
|  | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | -------------- |
| IV.Long-term financial investments | 250 |  | - | 42,400,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2.-Investment in joi------------ | 252--- |  | - | ------------- |
| 3. Other long-term investments | 258 |  | ---- | 42,400,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | - | ------------------------- |
| V.-Other----------------1 | 260 |  | 4,548,287,058 | 4,761,095,001 |
| 1.- Long-term prepaid expenses | 261 |  | 3,213,313,884 | 3,052,339,067 |
| 2. Deferred income tax assets | 262 |  | 1,334,973,174 | 1,708,755,934 |
| 3. Others | 268 |  | - | - |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 656,808,350,960 | 611,202,856,160 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 462,798,144,037 | 421,448,476,322 |
| I. Short-term liabilities | 310 |  | 456,690,365,553 | 415,566,979,144 |
| 1. Short-term borrowing and debts | 311 |  | 361,482,007,210 | 359,724,570,996 |
| 2. Trade accounts payable | 312 |  | 68,303,400,780 | 40,989,311,422 |
| 3. Advances from customers | 313 |  | 17,112,651,276 | 4,950,591,-789 |
| 4. Taxes and liabilities to State budget | 314 |  | 5,249,581,763 | 4,017,543,839 |
| 5. Payable to employees | 315 |  | 2,876,664,865 | 4,339,566,345 |
| 6. Payable expenses | 316 |  | $1,546,149,685$ | 1,401,501,495 |
| 7. Accounts payables | 317 |  | --------------- | ------------ |
| 8. Payable in accordance with contracts in progress | 318 |  | ------------ | ------------- |
| 9. Other short-term payables | 319 |  | 119,909,974 | 143,893,458 |
| 10. Provision for short-term liabilities | 320 |  | ------------------- |  |
| 11. Bonus and welfare fund | 323 |  | ------------------------ | -------------- |
| II. Long-term liabilities | 330 |  | 6,107,778,484 | 5,881,497,178 |
|  | 331 |  |  |  |
| 2. Long-term accounts payables-------------------------1iat | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | --------------- | ------------------ |
| 4. Long-term borrowing and debts | 334 |  | 5,773,100,336 | 5,470,890,813 |
| 5. Deferred income tax | 335 |  | - |  |
| 6. Provision for unemployment allowance | 336 |  | 334,678,148 | 410,606,365 |
| 7. Provision for long-term liabilities | 337 |  | -------------------------- | ---------------------------- |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 194,010,206,923 | 189,754,379,838 |
| I. Capital sources and funds | 410 |  | 194,010,206,923 | 189,754,379,838 |
| 1.-Paid-in capital | 411 |  | 279,-013,770,637 | 279,013,770,637 |
| 2. Capital surplus | 412 |  | ------------------- | --------------- |
| 3. Other capital of owner | 413 |  | ---------------- | ----------------- |
| 4. Treasury stock | 414 |  | (272,840,000) | (272,840,000) |
| 5. Assets revaluation difference | 415 |  | -------------------------- | ---------------------------- |
| 6. Foreign exchange difference | 416 |  | (7,--79,----70-712) |  |
| 7. Investment and development fund | 417 |  | 21,553,609,319 | 21,141,803,086 |
| 8. Financial reserve fund | 418 |  | ---------------------------- | --------------------------- |
| 9.--------------------------------------1.- | 419 |  |  | --------------------------------- |
| 10. Retained profit | 420 |  | (99,255,152,321) | (98,582,048,012) |
| 11. Capital for construction work | 421 |  | ------------------ |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | - | - |
| TOTAL RESOURCES | 440 |  | 656,808,350,960 | 611,202,856,160 |

## INCOME STATEMENT

Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 286,974,030,098 | 216,748,199,610 | 752,225,216,539 | 544,447,393,331 |
| 2. Deductions | 02 |  | 305,211,044 | 295,044,195 | 935,337,530 | 473,093,068 |
| 3. Net sales and services | 10 |  | 286,668,819,054 | 216,453,155,415 | 751,289,879,009 | 543,974,300,263 |
| 4. Cost of goods sold | 11 |  | 252,170,597,723 | 190,206,451,423 | 677,542,833,305 | 481,087,052,205 |
| 5. Gross profit | 20 |  | 34,498,221,331 | 26,246,703,992 | 73,747,045,704 | 62,887,248,058 |
| 6. Financial income | 21 |  | 2,749,012,830 | 3,897,165,755 | 6,376,902,094 | 15,838,392,094 |
| 7. Financial expenses | 22 |  | 16,758,022,769 | 8,843,174,350 | 53,382,824,534 | 43,684,033,827 |
| Include:----------------- | 23 |  | 3,884,721,474 | 3,543,506,407 | 11,167,466,191 | 13,708,578,875 |
|  | 24 |  | 4,755,192,315 | 4,529,548,-----1-1 | 13,552,-770,-969 | 12,673,248,-746 |
| 9. General \& administrative expenses | 25 |  | 5,869,766,955 | 5,094,112,116 | 16,932,705,969 | 14,792,652,019 |
| 10. Net operating profit | 30 |  | 9,864,252,122 | 11,677,034,923 | (3,744,353,674) | 7,575,705,860 |
| 11.-Other income | 31 |  | 1,662,364,968 | 1,863,684,800 | 3,857,447,225 | 3,829,888,103 |
| 12. Otherere------- | 32 |  | -----------------75 | ------------7 | --------------7097 | -------------129 |
| 13.Other profit | 40 |  | 1,662,134,410 | 1,639,986,744 | 3,856,837,428 | 3,605,758,405 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40)$ | 50 |  | 11,526,386,532 | 13,317,021,667 | 112,483,754 | 11,181,464,265 |
| 16. Current corporate income tax expenses | 51 |  |  |  |  |  |
| 17.-Deferred corporate income tax expenses | 52 |  |  |  | 373,782,-760 | 7,007,759,883 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 11,526,386,532 | 13,317,021,667 | (261,299,006) | 4,173,704,382 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
|  | 62 |  | 11,526,386,532 | 13,317,021,667 | (261,299,006) | 4,173,704,382 |
| 19. EPS (VND/share) | 70 |  |  |  |  |  |

## CASH FLOW STATEMENT <br> Quarter 3/2010 (Indirect method)

Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 112,484,681 | 11,181,464,265 |
| 2.-Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 02 |  | 22,947,181,-806 | 26,221,030,676 |
| Provisions | 03 |  | 6,235,172 | (152,364,475,154) |
| Unrealized foreign exchange difference loss/gain | 04 |  | (477,669,715) | $(4,679,849,239)$ |
| Loss/gain from investments | 05 |  | $(16,631,100)$ | - |
| Interest income | 06 |  | (6,224,986,730) | (2,780,283,555) |
| Interest expenses | 07 |  | 11,167,466,191 | 13,708,578,875 |
| 3. Operating profit before the changes of current capital | 08 |  | 27,514,080,305 | (108,713,534,132) |
| Changes in accounts receivable | 09 |  | (66,521,482,337) | 34,469,833,849 |
| Changes in inventories | 10 |  | 27,866,603,005 | 231,107,335,834 |
| Changes in trade payables | 11 |  | 39,218,702,258 | 26,580,623,663 |
| Changes in prepaid expenses | 12 |  | $(724,126,393)$ | $(1,415,025,279)$ |
| Paid interest | 13 |  | (11,100,407,771) | (14,033,932,984) |
| Paid corporate income tax | 14 |  | (435,657,354) | (442,995,638) |
| Other receivables | 15 |  | ------------- |  |
| Other payables | 16 |  | - |  |
| Net cash provided by (used in) operating activities | 20 |  | 15,817,711,713 | 167,552,305,313 |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term as | 21 |  | (5,113,800,366) | (3,263, 751,--------- |
| 2. Cash received from liquidation or disposal of copital assets an | 22 |  | 96,131,100 | ---------------- |
| 3. Cash paid for lending or purchase debt tools of other compani | 23 |  |  | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 42,400,000 | ----------- |
| 5. Cash paid for joining capital in other companies | 25 |  | 6,224,986,730 | 2,780,283,555 |
| 6. Withdrawal of capital in other companies | 26 |  |  | 16,320,000,000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  |  |  |
| Net cash used in investing activities | 30 |  | 1,249,-717,464 | 15,836,531,792 |
|  |  |  |  |  |
| İ------------------------------------------------1/- |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
|  | 33 |  | 430,582,336,629 | 394,749,-997,193 |
| 4. Cash paid to principal debt | 34 |  | (423,503,157,441) | (530,935,622,175) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  |  |  |
| Net cash (used in) provided by financing activities | 40 |  | 7,079,179,188 | (136,185,624,982) |
|  |  |  |  |  |
| Net cash during the period | 50 |  | 24,146,608,365 | 47,203,212,123 |
|  | 60 |  | 123,482,055,074 | 35,113,099,476 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 |  | 147,628,663,439 | 82,316,311,599 |

